

WE BUILD

ENERGIE
SPARMESSE
WELS

MARCH 08-10, 2024

March, 06-08 B2B Day HVAC and Sanitary
March, 07 B2B Professional Visitors' Day

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Client number

Order number

(is filled in by the exhibition management)

Registration

REGISTRATION DEADLINE Sep 30th, 2023

CORPORATE ADDRESS

Company name	
Company register no	VAT identification no
Street/P.O.Box	
Country/postal code/town	
Telephone	E-Mail
Fax	Homepage

CONTACT PERSON

Sole proprietor/CEO <input type="checkbox"/> Mrs <input type="checkbox"/> Mr		Date of birth ¹
First name Surname		Personal-E-Mail
Person in charge <input type="checkbox"/> Mrs <input type="checkbox"/> Mr		Mobile phone
First name Surname		Telephone extension
Head of <input type="checkbox"/> sales or <input type="checkbox"/> marketing <input type="checkbox"/> Mrs <input type="checkbox"/> Mr		Personal-E-Mail
First name Surname		Mobile phone

¹ The date of birth of the proprietor/CEO is absolutely necessary in the case of a sole proprietorship not registered in the company register.

CORRESPONDENCE (if differing)

Company name	
Street/P.O. Box	Country/postal code/town
Contact person <input type="checkbox"/> Mrs <input type="checkbox"/> Mr	Telephone
First name Surname	Personal-E-Mail
	Mobile phone

ENTRY IN FAIR CATALOGUE (please fill in)

Company / trade name ²	Alphabetical sorting under letter:	<input type="text"/>
Street/P.O.Box		
Country/postal code/town		
Telephone	Fax	
Homepage	E-Mail	

² Only registered companies/brands; subject to change without notice.

Please fill in up to 3 product groups according to the enclosed list. Please transmit the filled in product group list with your registration form.
(Please fill in)

Exhibition programme ³: only represented **brand names**

³ The description can be up to 250 characters long, no advertising texts, slogans, and product descriptions.

STAND SPACE

Desired stand space: m length x m depth = m²

Please mark the desired type of stand with a cross:

Indoor row stand (1 side open)
(30107)

Indoor corner stand (2 sides open)
(30110)

Indoor peninsula stand (3 sides open)
(30116)

Outdoor exhibition area
(30119)

ATTENTION: The final size and type of stand depend on the individual hall planning. Hall pillars and wall projections are part of the allocated stand spaces and do not qualify for a reduction of the stand rent.

PRICE SCALE FOR STAND SPACES

	Indoor row stand (per m ²)	Indoor corner stand (per m ²)	Indoor peninsula stand (per m ²)	Outdoor exhibition area (per m ²)
up to 30 m ²	EUR 137.00	EUR 139.00	EUR 141.00	EUR 82.00
31 m ² to 60 m ²	EUR 130.00	EUR 132.00	EUR 135.00	EUR 71.00
61 m ² to 90 m ²	EUR 123.00	EUR 125.00	EUR 128.00	EUR 65.00
over 91 m ²	EUR 116.00	EUR 117.00	EUR 120.00	EUR 55.00

The minimum rent amounts to EUR 1.233,00 (30104) for halls and EUR 1.106,00 (30105) for outdoor areas. The indicated prices include only floor space and no side and/or rear walls! Separating walls to the adjacent stand are for optical reasons mandatory. The Messe Wels GmbH reserves the right to award the final booth type (row, corner, peninsula, or insula) individually according to the hall planning.

ADDITIONAL CHARGES (obligatory)

Registration fee (30001)	EUR 95.00	This fee optimizes your trade fair presence in terms of advertising before, during and after the trade fair, digital and analogue. Your logo is always included automatically in the online presence. You design your online presence from the visualized exhibition stand to downloads, product news, to the management of basic contact data including web link and e-mail as well as assignment of product groups. Access to the DIGITAL+ app for lead generation and license for digital trade fair bag. Full access to online advertising materials, company listing in the official trade fair catalog, a quota of free exhibitor passes and parking cards as well as on-site WLAN access.
Marketing contribution Basic DIGITAL+ * (3082100)	EUR 369.00	

* **Tip!** Upgrade to DIGITAL+ Premium or Business increases your reach! Booking via separate DIGITAL+ form!

ADVERTISING MEASURES

Logo presence in the print overview map

Yes, I would like a logo at a price of EUR 120.00 (308072) No, I take a pass on the logo presence

Please send your logo in printable resolution under the title „print“ to logowerbung@messe-wels.at, deadline: **January 19th, 2024**. The prices listed are excluding value added tax (20%) and advertising fee (5%). Logos booked in the printed exhibition catalog, which have not arrived at Messe Wels within the deadline, cannot be included in the printed version. The costs will still be charged accordingly to the booking.

FAIR INSURANCE

Have you already concluded a valid fair insurance? Please consider the necessity of a fair insurance for your stand or your exhibited goods. You may also conclude a fair insurance by using the order form of the service booklet of Messe Wels

INFORMATION

A contract fee of 1% on the incurring stand fee according to § 3 of the Fees Act 1957 as well as an advertising tax of 5% on the marketing fee according to § 1 item 2 of the Advertising Tax Act are to be paid together with the stand rent. The indicated prices are subject to value added tax (20%). The applicable exhibition regulations of Messe Wels which are legally binding in their entirety are enclosed and can be downloaded at www.messe-wels.at under "General Terms and Conditions". The place of jurisdiction and fulfilment is Wels/Austria. The law of Austria is valid with the exception of the UN law of purchase. All additional services can be ordered in the service booklet which will be handed over to you after the stand allocation.

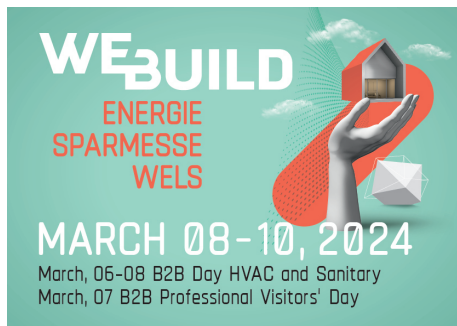
Place, date, company stamp

Name in capital letters

Legally valid signature

NOTE (to be completed by the exhibition management)

Outdoor area /hall no.	Stand no.	Stand type	L x W	m ²	
Note					



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Client number
Order number
 (is filled in by the exhibition management)

Registration

for co-exhibitors

ONLY VALID IN COMBINATION WITH THE REGISTRATION OF THE MAIN EXHIBITOR (PAGES 1 AND 2)

MAIN EXHIBITOR

Company name
Street/P.O.Box
Country/postal code/town

CO EXHIBITOR

Company name	
Contact person	Mobile phone
Street/P.O.Box	Country/postal code/town
Telephone	E-Mail
Fax	Homepage

ENTRY IN FAIR CATALOGUE (please fill in)

<p>Please fill in up to 3 product groups according to the enclosed list. Please transmit the filled in product group list with your registration form. (Please fill in)</p>
<p>Exhibition programme¹: only represented brand names</p>

¹ The description can be up to 250 characters long, no advertising texts, slogans, and product descriptions.

ADVERTISING MEASURES

Logo presence in the print overview map
<input type="checkbox"/> Yes, I would like a logo at a price of EUR 120.00 (308072) <input type="checkbox"/> No, I take a pass on the logo presence

Please send your logo in printable resolution under the title „print“ to logowerbung@messe-wels.at, **deadline: January 19th, 2024**. The prices listed are excluding value added tax (20%) and advertising fee (5%). Logos booked in the printed exhibition catalog, which have not arrived at Messe Wels within the deadline, cannot be included in the printed version. The costs will still be charged accordingly to the booking.

FEE AND INFORMATION

A co-exhibitor fee to the amount of € 490.00 (art. 30149) including an exhibitor pass and exclusive of marketing contribution| Basic DIGITAL+ and registration fee is charged per co-exhibitor to the main exhibitor. A contract fee of 1% on the incurring stand fee according to § 3 of the Fees Act 1957 as well as an advertising tax of 5% on the marketing fee according to § 1 item 2 of the Advertising Tax Act is to be paid. The indicated prices are subject to value added tax (20%). The applicable exhibition regulations of Messe Wels which are legally binding in their entirety are enclosed and can be downloaded at www.messe-wels.at under "General Terms and Conditions". The place of jurisdiction and fulfilment is Wels/Austria. The law of Austria is valid with the exception of the UN law of purchase.

SIGNATURE OF THE MAIN EXHIBITOR

Place, date, company stamp

Name in capitals

Legally valid signature

THE PRODUCT GROUP INDEX WEBUILD ENERGIESPARMESSE-EXPO ENERGY WELS

You may select maximum 3 product groups

Which product groups and services do you offer? Please mark the appropriate box, otherwise we will not be able to list your company in the official trade fair catalogue. The product and service group index is part of the registration form.

Alarm

- alarm systems

Balconies

- balconies

Boilers

- heating appliances
- gas boilers
- oil boilers
- pellet boilers
- wood-chip boilers
- wood boilers

Building Materials

- adhesives
- airtightness systems
- bricks
- building materials
- clay
- copper compound technology
- cotton plaster
- flat roof sealing
- floor pavement
- insulation materials
- plasterwork
- seals
- shafts, accessories
- storefront, cladding, cladding panels, facade elements
- surface protection
- vapour barrier tapes

Building Materials / Insulation

- full thermal insulation
- glazing, glass manufacturing
- heat insulation, heat insulation systems
- hemp insulation
- impact sound
- insulation
- insulating materials
- insulating wall panels
- insulation systems
- sheep wool insulation

Building Services

- building services
- drainage systems, drain pipes
- electric installation systems, planning, material
- heating installation systems, planning, material
- house-drainage
- water pipe
- water supply, water disposal

Cleaning

- cleaning plants, -machines
- cleaning supplies
- washing machines and -plants

Chimneys

- chimney, chimney restoration
- woodstoves, cladding, accessories

Communication

- intercommunication system
- telecommunication, accessories

Construction

- building materials
- ceiling and wall systems
- construction machines, devices
- deep drilling
- developers, building masters
- doormats, entrance mats
- extraction systems
- formwork elements, passive and low-energy houses
- ladders, scaffolding
- master building works
- plexiglas
- PVC pipes, piping systems
- timber construction, carpentry
- well engineering
- wrought ironwork

Consulting

- associations, federations, consortiums, organisations
- building biology
- building consultation
- building thermography (thermal image)
- climate and environmental consulting
- consulting/information education, further training
- energy consulting, funding
- energy supply
- financial service, financing, asset formation
- funding opportunities, promotional loan
- insurance, insurance consultancy
- municipal services planning offices
- research, development, training
- security consulting / systems

Decoration

- accessoires

Dehumidification

- dehumidifiers
- wall draining

Doors

- doors, front doors
- door fittings
- doors, door seals, door openers
- folding elements

EDP /IT

- building physics, energy, sound
- construction software
- CAD
- geographical information systems (GIS)
- communication technology
- mobile computing
- online services
- project management controlling
- structural analysis, structural design, measuring

Electrics

- batteries
- battery charging systems
- electric appliances
- consumer electronics
- light switches/systems
- lighting technologies
- electronic equipment

Energy Efficient Building Technology

- heating, ventilation, air conditioning
- smart home solutions

Energy Distribution and Storage

- energy storage systems

Environment

- air cleaning
- environmental technology
- flood protection
- rainwater utilisation
- retention of fire-fighting water
- small sewage
- treatment plants
- waste disposal, recycling, composting
- waste disposal, waste processing, composting

Fences

- fences, enclosures

Floors

- floors, floor systems accessories
- floor covering, floor coating, floor decking
- wooden floors, parquet floors
- WPC floor boards, decking

Food

- coffee, tea and accessories
- food, beverages, sweets
- wine, sparkling wine, spirits, beer

Fuels

- fuels
- pellets
- wood chips

Furniture

- carpets, curtains
- energy-efficient
- lamps
- interior design
- lighting
- waterbeds

THE PRODUCT GROUP INDEX WEBUILD ENERGIESPARMESSE-EXPO ENERGY WELS

You may select maximum 3 product groups

Which product groups and services do you offer? Please mark the appropriate box, otherwise we will not be able to list your company in the official trade fair catalogue. The product and service group index is part of the registration form.

Garages

- carports
- garages
- prefabricated garages

Garden

- garden
- garden accessories
- garden furniture
- irrigation systems
- lawn mowers and robots
- wood in the garden
- wood protection agents

Garden Design

- garden / landscape / architecture
- garden houses, pavillions
- garden maintenance and services
- greenhouses, cold frames
- raised beds, flower bed design
- playground equipment
- swimming pools, pool roofing
- swimming pool technology
- swimming pond construction, accessories
- winter gardens

Gastronomy furnishings

- restaurant and hotel furnishings, room furnishings

Gates

- garage doors, industrial doors
- gates, drives, slide rails, rolling gates
- sectional doors, swinging doors

Handcraft

- artisan blacksmith

Health

- beauty, cosmetics, natural cosmetics

Heating

- baseboard heaters
- block heat and power plants
- ceiling heating system
- central heating system
- chimney, cladding, accessories
- condensing technology, condensing boilers
- direct heating system
- district heating
- energy grain heating system
- energy saving programme for heating systems
- exhaust extraction systems
- exhaust gas measurement
- filling of storage rooms
- floor heating, panel heating
- flue gas scrubber
- gas heating, gas heating systems
- heat distribution system
- heat exchanger
- heat transfer, heat emission, heat distribution system
- heat recovery

- heat transfer fluid
- heaters, electrical surface storage, electric fireplaces
- heating circulation pumps
- heating control system, saving programme, heating thermostats
- heating elements
- heating renovation
- heating systems
- heating water, water treatment
- infrared cabin
- oil heating
- oil tanks
- radiators, accessories
- radiators, radiator fitting
- solid fuel heating systems
- storage heating, stratified storage tanks, storage devices
- surface heating systems
- tiled ovens, tiles, stoves
- whole house heating

Household Technology

- central vacuum, cleaner systems
- ironing systems, sewing machines
- laundry deposit systems
- telescope bars

Hydraulics

- hydraulic systems
- hydraulic appliances and accessories

Insect Protection

- fly screen, insect protection

Installation

- copper connection methods fittings
- fittings
- pipe lead-throughs
- water installations, material, planning

Interior Decoration

- bathroom installations, furniture
- beds, mattresses, sleeping systems
- furnishings, interior decoration
- furniture, interior decoration
- home office, office furniture
- kitchens
- renovation of furniture, steps and stairs
- upholstered furniture

Interior fitting

- colours, painting
- interior construction
- interior fitting panels
- roof and wall systems
- sound-proofing and insulation materials
- steps, balustrades, stairs, stair cladding
- wall covering
- wooden ceilings, wooden modules

Lighting Technology

- LED
- lighting appliances

- lighting systems
- lighting technology

Metal construction

- stainless steel works/containers
- metal construction, metal-processing machines

Newspaper, Media, Publishers

- publishers, magazines, reference books

Occupational safety

- fall protection
- hygiene and sanitary products
- work safety

Ovens

- brick ovens
- cast iron ovens
- cookers, ovens, equipment
- hot air furnaces
- slow-combustion stoves
- soapstone ovens
- tiled stoves, tiles, ovens
- wood-burning stoves cladding, accessories

Power Plants

- block heat and power plants
- combined heat and power
- hydropower plant / small hydropower plant

Precast Parts

- brick ceilings
- ceilings, ceiling panels
- concrete, concrete parts
- hall construction
- prefabricated stairs / ceilings / cellars / walls

Pumps

- irrigation technology, drip irrigation, pumping and filtering systems
- pumps
- sewage pumps, -cleaning plants
- water pumps

Real estates

- brick houses
- energy / passive / low energy house
- houses, prefabricated houses / halls, passive houses
- properties
- real estates, real estate brokers
- tiny houses
- wooden eco-houses
- wooden houses, solid wood houses

THE PRODUCT GROUP INDEX WEBUILD ENERGIESPARMESSE-EXPO ENERGY WELS

You may select maximum 3 product groups

Which product groups and services do you offer? Please mark the appropriate box, otherwise we will not be able to list your company in the official trade fair catalogue. The product and service group index is part of the registration form.

Refurbishment

- refurbishment of old buildings
- fire damage restoration
- refurbishment
- refurbishment of facades
- refurbishment of residential buildings
- mildew removal
- water damage restoration

Regulation Technology

- measuring and regulation technology

Renewable Energies

- biogas -plants and accessories
- biomass, -heating systems
- drive technology for biomass heating
- energy / heat recirculation in industrial processes
- geothermal energy
- geothermal probes, accessories
- heat pumps
- inverters
- pellet ovens, pellet heating systems
- photovoltaics
- renewable energy
- renewable energies for industrial applications
- solar plants / modules /controls / systems, pipes
- solar boilers
- solar collectors
- solar thermal energy / photovoltaic systems
- solar collectors
- wind energy
- wood chip heating, wood chip transportation

Roof

- canopies
- roof, attic storey
- canopies
- coating technology
- gutters
- plumbing works
- roof tiles, shutter tiles
- roller bricks
- roofing, roofing systems

Safety

- access systems
- building safety
- burglar alarm and anti-theft protection systems
- control and monitoring systems
- fire doors, fire damper, fire-resistant glass
- fire protection
- lightning protection
- mechanical security technology
- safety windows and doors
- smoke and fire detection systems
- video surveillance

Sanitary

- bathroom equipment
- bathroom accessories
- bathroom furnishings
- bathtubs
- continuous-flow water heaters
- fittings

- industry fittings
- plastic processing
- sanitary equipment and products
- sanitary ceramics
- showers, shower partitions
- steam bath, steam cubicles
- tiles, toilet facilities, toilets
- washbasins

Sanitation

- sanitation

Stones

- floor panels, terrace panels
- gabions
- hydrate planters
- natural stones, paving stones
- natural stone carpets
- stone care
- stonemasonry

Sun Protection

- awnings, terrace roofs
- blinds, blind control
- external venetian blinds
- roller shutters
- sun canopy, sun sails
- sunblinds, sun protection film

Tools, Workshop and Factory Equipment

- electrical tools
- installation tools
- steam cleaners
- tools
- welding devices and machines
- workshop equipment

Ventilation Technology

- domestic ventilation
- ventilation and de-aeration
- ventilation systems, ventilators

Vehicles, Accessories

- electric vehicles/bicycles
- fuels
- gas engines
- electric charging points and electric filling stations
- trailers, vans, transport aid, mini vans
- vehicle construction
- equipment

Water

- private water wells, well covers
- small hydropower
- water filter
- water preparation, treatment, supply
- water reservoirs
- water softener
- wastewater technology

Wellness

- infrared, infrared cabins, solariums
- massagers, massage furnishings

- sauna
- wellness facilities
- wellness functional furniture
- whirlpools, massage-, whirlpool baths

Windows

- Windows - aluminium /wooden / plastic
- window sills
- roof-top windows
- window seals
- window renovation

Woodworking

- carpentry work
- hackers, splitters
- information on wood, woodworking, wood preservation
- woodworking machines

Interact with the trade fair visitor – online and on site.

DIGITAL+ Basis is your included add-on for the hybrid trade fair appearance.

You benefit from an improved appearance in the exhibitor directory and use a digital lead management system on site. In order to present yourself even more comprehensively and to collect visitor contacts before and after the fair, we recommend you an upgrade to DIGITAL+ Business or Premium.

Book your suitable DIGITAL+ PACKAGE now! We will be happy to advise you!

	BASIS included*	BUSINESS upgrade**	PREMIUM upgrade**
On-site lead management			
Access to the DIGITAL+ scanning app (iOS and Android)	✓	✓	✓
Creation of leads by scanning the visitor ticket	✓	✓	✓
Activity stream including lead management and data export	✓	✓	✓
Exchange of contents via the visitor's digital exhibition bag	✓	✓	✓
Hybrid functions regarding your online trade fair appearance			
Login to the DIGITAL+ back end for the creation of your online presence including user and data management	✓	✓	✓
Integration in the interactive exhibitor overview including filter and search feature	✓	✓	✓
Product category index, number of freely selectable categories	3	5	10
Number of uploads in the segment 'Exhibitor novelties'	1 upload	2 uploads	3 uploads
Exclusive presence during the online tour of the exhibition	✗	✓	✓
Exclusive presence on the DIGITAL+ landing page including logo and link	✗	✗	✓
DIGITAL+ online trade fair appearance	✓	✓	✓
- Management of the basic contact data including web link and e-mail	✓	✓	✓
- Upload and management of the company logo	✓	✓	✓
- Company description as a text including headline and subtitle	✗	✓	✓
- Presentation video (YouTube or Vimeo)	✗	✓	✓
- Photo slider with up to 8 images	✗	✓	✓
- Number of PDF documents for download	5	10	15
- Upload of product highlights including image and text	✗	5 products	10 products
- Upload of job advertisements including form	1 job	3 jobs	5 jobs
Accordion menu in the DIGITAL+ online trade fair appearance	✗	✓	✓
Number of submenus including text, photo slider, downloads and web links	✗	up to max. 3	up to max. 5
Live interactions and chat function	✗	✓	✓
- User management including profile image	✗	✓	✓
- Number of text chats	✗	1	3
- Visitor can transmit his contact data by clicking a button	✗	✓	✓
- User can request a call-back by clicking a button	✗	✓	✓
DIGITAL+ Appointment booking for on-site counselling appointments	✗	✓	✓
- Appointment and user management with extensive options	✗	✓	✓
- Number of users for appointments	✗	1 User	3 User
Price per package, per exhibitor, excluding taxes	✓*	€ 599,00**	€ 899,00**

* This fee is included in the obligatory marketing contribution DIGITAL+

** The basic package of the obligatory marketing contribution DIGITAL+ was already deducted from these packages.

YOU WOULD LIKE TO ADDITIONALLY PRESENT ALL YOUR BRANDS REPRESENTED AND MAKE THEM FINDABLE IN THE EXHIBITOR DIRECTORY?

DIGITAL+ Package of 12 brand mini stands

Extension of the Business or Premium exhibitor licence to include the functionality of mini stands

This package can only be booked in combination with a Premium or Business package and includes a maximum of 12 brand mini stands. The brands are assigned to the respective main exhibitor and appear as mini stands on the exhibitor details page. Every individual brand is presented as a mini stand and can be supplemented with logo / subject / brief text / contact. Furthermore, the brand can be found in the search text as exhibitor and is always linked automatically to the main exhibitor. Visitors can send the main exhibitor an enquiry for every brand mini stand via a button. This enquiry is saved as a qualified lead in the activity stream of the main exhibitor.

DIGITAL+ Package of 6 additional brand mini stands

Supplementary packages of brand mini stands (can only be booked in addition to the package of 12 DIGITAL+ brand mini stands)

This package consists of an additional 6 brand mini stands and is exclusively bookable in addition to the package DIGITAL+ brand mini stands.

WE BOOK:

Designation	Art. no.	Price	Order
DIGITAL+ BUSINESS	308206	€ 599,-	
DIGITAL+ PREMIUM	308207	€ 899,-	
DIGITAL+ BRAND MINI STANDS Can be booked exclusively in combination with a Premium or Business package	308213	€ 499,-	
SUPPLEMENTARY DIGITAL+ BRAND MINI STANDS Can be booked exclusively in addition to the DIGITAL+ package of 12 brand mini brands	308214	€ 99,-	

Place, date, company stamp

Name in block letters

Legally valid signature

- 01. Scope:** The General Conditions of Participation shall apply to all rental agreements between the Messe Wels GmbH (MW) and the exhibitor as contractual partner, which are concluded within the framework of participation as an exhibitor at exhibitions in which MW acts as the event organiser.
- 02. Registration:** Registration as an exhibitor at the exhibition shall be done in writing using a registration form provided by MW. With the company's signature on the registration, the exhibitor places a binding and irrevocable tender to participate in the exhibition. Provisos, cancellations, supplements and amendments made in the registration form and in the Conditions of Participation shall be redundant. With registration, the exhibitor shall accept the General Conditions of Participation. There shall be no legal claim to conclusion of a contract and participation at the exhibition on the part of the exhibitor. MW shall reserve the right to reject registrations. Reasons for rejection may be: The exhibitor has not settled obligations from earlier events or legal transactions. In the past the exhibitor has violated the provisions of the Conditions of Participation or other legal provisions. The registered products and services contravene the topic of the exhibition or are not considered suitable for other reasons by MW or they contradict other legal provisions and interests.
- 03. Allocation of stand position:** With the confirmation of contract, the exhibitor shall be allocated a stand position, which is specified on the enclosed plan. (Confirmation of stand position). MW shall be entitled to move or close the entrances and exits to the exhibition site as well as the halls and to carry out other physical alterations. After conclusion of contract, MW can change the overall exhibition space of the exhibitor in relation to its position, type, dimensions and size should this be necessary for security reasons, the public order or because other exhibitors are admitted to the exhibition or because changes to allocated positions are necessary for a more efficient utilisation of the rooms and areas. However, such subsequent changes may not exceed what is reasonable for the exhibitor. MW is entitled to change the stand dimensions by a difference of +/- 15% of the confirmed stand position and to change the stand rental fee to the same extent.
- 04. Co-exhibitors, sub-exhibitors:** The co- or sub-exhibitor shall be someone who is present with their own staff and/or offering at the stand of an exhibitor (main tenant). The participation of sub-exhibitors shall only be admissible if they have been registered and approved by MW. A fee must be paid for sub-exhibitors. This approval shall not give rise to any legal relationship between MW and the sub-exhibitor. The same terms shall apply analogously for sub-exhibitors as for exhibitors. The main exhibitor must ensure that this is the case and shall be liable with regard to this vis-à-vis MW.
- 05. Payment conditions:** The exhibitor shall receive an invoice of all ordered and binding services provided in the course of registration. This invoice shall be immediately payable, and payment is the premise for obtaining the exhibition space and the issue of exhibition passes, parking tickets and the like. Additional services can be ordered by the exhibitor in line with the service documents of MW (e.g. advertising services, IT equipment, stand constructions). These shall be invoiced separately, whereby due prepayment may include but is not limited to consumables such as energy, water etc. In general, MW shall be entitled to refuse the exhibitor the due services until the exhibitor has settled their financial obligations towards MW – also those dating from earlier events. To secure claims arising from the contractual relationship, MW shall reserve the right to assert the statutory tenant lien. MW shall assume no liability for damages to retained objects. Should the exhibitor wish an invoice to be changed because the name, the legal form or the address has changed, a payment of €50.00 shall be due for each invoice amendment. This shall also apply to corrections to the value-added tax of foreign companies. If a third party is specified as the invoice recipient, this does not release the exhibitor from their payment obligation. If an invoice is not paid by the invoice recipient, MW will take legal action against the contractual partner. The conditions of payment and due dates of the original invoice shall continue to apply. MW shall be entitled to invoice the exhibitor electronically.
- 06. Termination of contract:** If the implementation of the trade fair is prohibited by the authorities due to a legal regulation concerning COVID-19, the exhibitor shall not incur any costs in connection with the stand registration. Exceptions to this are custom-made stand constructions, advertising services/advertising materials whose production has been expressly approved by the exhibitor. If the exhibitor is demonstrably unable to participate in the fair due to a legal travel restriction or associated quarantine regulations, no cancellation costs

will be incurred. An infection or personal quarantine of the exhibitor or his staff due to COVID-19 does not constitute a reason for cancellation. The exhibitor shall have no right to withdraw from the contract apart from the statutory rights of withdrawal. The exhibitor shall have no right to change the exhibition space which they have already rented and in particular no right to decrease the area. Should the exhibitor cancel their participation in the exhibition, then MW shall be entitled to otherwise dispose of the rental area regardless of whether the exhibitor has a right of withdrawal or not. Should the exhibitor withdraw from the contract, they shall undertake to pay until eight weeks prior to the event a forfeit in the amount of 40% of the invoice which was sent with confirmation of the location of the stand. In the event of withdrawal at a later date, 100% is payable. Should registration not have been withdrawn pursuant to point 1 by 8 weeks prior to the event and no invoice of all the ordered and binding services pursuant to point 5 was issued, then the forfeit shall be calculated in accordance with the ordered and binding services pursuant to the registration form. If the exhibitor has not occupied the exhibition stand by 12 pm of the final set-up day and MW has not been informed by the exhibitor of the start of setting up, then MW can terminate the contractual relationship with immediate effect. MW shall be entitled to terminate the contract if restructuring and bankruptcy proceedings were initiated and participation at the exhibition was not confirmed in writing by the authorised party within 4 weeks, at the latest 8 weeks, before the start of the exhibition. Should the exhibitor not pay outstanding debts pursuant to the point Payment conditions, the exhibitor shall have violated a duty to respect the rights, legally protected rights and interests in particular of MW. MW shall be entitled in these cases to claim, as compensation, 100% of the invoice amount of the confirmation of location of the stand.

- 07. Warranty, complaint:** Potential defects of the rental shall be immediately reported in writing to MW at the latest before the start of the exhibition, so that MW can remedy these defects. Complaints at a later date cannot be taken into consideration and shall not lead to claims against MW.
- 08. Liability and compensation:** MW shall not be liable for any damages and losses to the goods brought to the exhibition by the exhibitor or to the stand furnishings. With regard to this, it is irrelevant whether the damages and losses occurred before, during or after the exhibition. The exhibitor has an increased duty of care for the safety of their goods during the setting up or dismantling of the stand as well as during the exhibition and outside the opening hours of the exhibition. In particular, exhibited objects which are valuable and can be easily moved must be secured during presentation and stored at the exhibitor's own risk. The same shall apply to the exhibitors' vehicles parked on the grounds of MW. The exhibitor shall be liable for all personal, property and other damages which are caused in the course of their participation on the grounds of Messe Wels. MW shall assume no liability for false entries in the exhibition catalogue or other types of printed materials. Should it be necessary for MW to change the date or location of the event for whatever reason - in particular due to the COVID-19 pandemic - the exhibitor shall have no right to claim compensation or withdraw from the contract. If it is not possible to hold the event due to force majeure, then MW can, as compensation for costs incurred, invoice for 25% of the services ordered pursuant to point 5. This does not apply in case of cancellation due to COVID-19.
- 09. Insurance:** MW expressly points out that goods and materials brought by the exhibitor are not insured by MW and that there is no obligation on the part of MW to do so. Each exhibitor shall be obliged to conclude their own exhibition insurance policy to cover such risks. This can be ordered via the service documents of MW.
- 10. Surveillance:** MW shall provide general surveillance of the hall and the grounds during the exhibition event. There shall be no legal right to surveillance of a specific stand and/or guarding from theft. This must be ordered separately from MW.
- 11. Stand supervision:** The exhibitor undertakes to open the exhibition stand in accordance with the opening hours and staff it with competent staff. In the event of failure to comply with this requirement and the stand being left unattended, MW shall be entitled to charge a fine of € 700.00.
- 12. Exhibition passes/parking tickets:** Each exhibitor shall receive a certain number of exhibitor passes and parking tickets corresponding to the size of the stand. Additional numbers can be ordered for a fee.
- 13. Taking photos, filming:** MW shall be entitled to have photographs taken and films made of the events of the exhibition, the stands and the exhibited goods and to use them for advertising purposes or general press publications.

- 14. Data protection:** The exhibitor shall grant their explicit consent to publishing the data they disclosed to MW for the purpose of advertising the event.
- 15. Advertising measures during the exhibition:** As a matter of principle, advertising measures shall only be permitted at the exhibitor's own exhibition stand. Advertising for unregistered companies and products shall be prohibited. As is advertising for any kind of other events with a comparable exhibition theme as well as the laying out and distribution of trade journals which contain advertising for comparable events. MW offers additional advertising forms outside the exhibition stand (external advertising and the like). These can be ordered for a fee. Surveys outside the exhibition stand shall not be permitted.
- 16. Exhibition sale:** The direct sale of products and services registered on the registration form to exhibition visitors shall be permitted. Other products or services, in particular gastronomic services, require a separate permit. All products and services must be labelled in accordance with the Austrian Price Labelling Act (PrAG). MW shall have the right to prohibit the sale of non-registered products. The provision of free catering at the exhibition stand to exhibition visitors for the purpose of customer care shall be permitted.
- 17. Stand receptions/noise/product presentations/stand supervision:** Functions at the exhibitor's own stand after the close of the exhibition must be registered with MW three weeks before the start of the exhibition at the latest; they require a permit and are subject to a fee. Functions may be held from 6pm until 10.30pm. Musical performances shall be permitted from 6pm; the volume may not exceed a level of 70 dB at the boundary of the exhibition stand. The provisions of the written approval of MW shall apply. The exhibitor shall exercise consideration for other exhibitors when giving general product presentations at the exhibition stand; the volume may not exceed 70 dB at the boundary of the exhibition stand. Any demonstrations or operation of machines, stoves, etc. shall be conducted in compliance with the applicable safety requirements. The exhibitor undertakes to participate in the exhibition and to staff the exhibition stand with competent staff throughout the hours of opening.
- 18. Stand construction, stand design, suspensions:** The rented stand areas shall be handed over without partitions and other fixtures. Stand plans with a construction height of over 3 metres or built over two storeys must be submitted to and approved by MW 2 months prior to the start of the event. With regard to two-storey constructions, 50% of the stand rent will be calculated for the area of the storey. The official requirements with regard to escape routes and sprinkler systems must be adhered to. The costs of this shall be borne by the exhibitor. The sides of the stand facing the neighbour must be kept neutral, white, clean and free of installations above a height of 2.5 metres. It is obligatory to erect a boundary wall to the neighbouring stand which shall be at least 2.5 metres high. These walls can be ordered through MW/WeDesign. An appropriate distance must be maintained with regard to advertising media placed in the direction of the direct neighbours. The erection of closed walls shall be permitted if these do not take up more than 70% of the respective side of the stand, otherwise approval by MW must be obtained. This provision shall not apply if the walls are at least 2 metres from the exhibitor's own stand boundary or are not higher than 1.2 metres. Building over or decorating the exhibition aisles shall not be permitted and shall require approval by MW in special cases. As a matter of principle, decorating the aisles shall not be permitted – the laying of different-coloured carpets or similar measures may in exceptional cases be permitted by MW. The mechanical attachment of objects to floors, walls and hall decorations shall not be permitted. Decorations and the like which contravene the style and content of the exhibition must be changed or removed by order of MW. Suspensions can only be made at the designated suspension points in halls 19, 20, 21.
- 19. Suspensions:** For safety and liability reasons, ceiling suspensions can only be manufactured by MW and must be ordered separately. In the event of non-compliance, other suspensions, which have been mounted, will be disassembled at the expense of the exhibitor or respectively an expert opinion from a static engineer must be submitted by the exhibitor. In the event of non-compliance with stand construction and stand design guidelines, the exhibitor must create at their own expense a state in compliance with the contract. MW shall be entitled to instigate these changes at the expense of the exhibitor.
- 20. Outside area, tents:** Approval from the technical direction of MW shall be required for the mooring of tents, guys, flagpoles or the like in the outside area. The available supply lines in the ground pursuant to the plans must be taken into consideration. Tents must be erected and operated in accordance with the Austrian ÖNORM EN 13782 version: 2015-06-01 „Temporary structure - Tents - Safety“. The inspection log book (tent book) must be kept at the event location and must be presented upon request to the authority. The correct erection of the tent system must be confirmed by an authorised specialist (civil engineer or certified tent master). The inspection results and/or proof must be kept ready and presented upon request. MW shall not be obliged to keep the exhibition grounds free of snow. Stand plans in the outside area with a construction height of over 5 metres or built over two storeys must be submitted to and approved by MW 2 months prior to the start of the event. The height of constructions in mobile halls is structurally limited to 2.5 metres. The maximum floor load is 500 kg/m². Higher superstructures shall require approval.
- 21. Technical stand equipment:** Power, water, light, compressed air and data connections shall be exclusively created by MW and must be ordered from MW. Operation of the exhibitor's own Wi-Fi network at the exhibition stand shall require the consent of MW. Independent intervention in or handling of the supply networks of MW shall be strictly forbidden. MW shall assume no liability for damages caused by performance fluctuations, interruptions by the provider, force majeure or official measures.
- 22. Setting-up and dismantling times:** The times for setting up and dismantling shall be announced by MW for each event. Should the times be exceeded, MW shall be entitled to invoice for the costs incurred. Should the dismantling times be exceeded, MW shall be entitled to return the stand location to its original condition at the expense of the exhibitor. A premature, even partial dismantling of the exhibition stand during opening hours shall be expressly forbidden. Under no circumstances shall it be allowed to commence dismantling of the exhibition stand prior to the official end of the event. In the event of violation, MW shall be entitled to charge a forfeit of € 700.00.
- 23. Cleaning:** MW shall provide the cleaning of the exhibition grounds and hall aisles. Residual waste shall be exclusively disposed of using the containers and garbage bags provided by MW. MW shall reserve the right to charge a fee for waste disposal. The exhibitor is responsible for cleaning the rented stand area, which shall only be permitted outside opening hours. In the event of non-compliance with these provisions, MW shall be entitled to invoice for the costs incurred. Stand components, carpets, products or the like which are left at the end of the exhibition shall be disposed of by MW for a fee.
- 24. Driving on the exhibition grounds, parking:** It shall be permitted to drive with all types of vehicles and at one's own risk only in the marked areas and car parks on the exhibition grounds. Entry to the exhibition grounds for exhibitors and their employees shall only be permitted with a valid pass. It shall not be permitted to drive on the exhibition grounds during the event. MW may make exceptions to this and grant a corresponding entry authorisation. MW shall be entitled to charge an entry deposit for temporary entry authorisations, also during setting-up and dismantling times, in order to limit the maximum stay and thus enable smooth setting up and dismantling operations. If the deadline is exceeded, the deposit shall be forfeited. Camper vans and caravans may only park on the exhibition grounds with the approval of MW. No vehicles over 3.5t and containers, boxes or any kind of empties may be placed on the grounds during the exhibition's opening hours. MW shall be entitled to remove these at the expense of the owner.
- 25. Exhibition haulier:** The haulier commissioned by the Messe Wels shall exercise sole haulage rights on the exhibition grounds. Haulage services within the exhibition grounds may only be ordered from them.
- 26. Place of jurisdiction, severability clause, fees:** The place of jurisdiction and performance shall be Wels. The exhibitor shall bear the fees and taxes associated with the rental agreement. Should individual terms of these terms and conditions become partially or fully ineffective or should there be a gap in them, then this shall not affect the validity of the other terms. Any such term should be replaced by a suitable provision that comes closest to what the contractual partners would have wanted. Both contractual partners shall waive the right to rescind for lesion beyond moiety pursuant to ABGB [Austrian Civil Code] section 934.