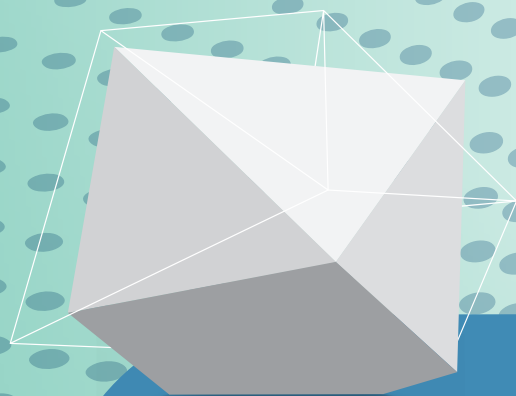


ENERGIE SPAR MESSE WELS

WEBUILD



energiesparmesse.at +

EVEN MORE TRADE FAIR!

The 3-day concept for B2B-focused exhibitors at WEBUILD 2025

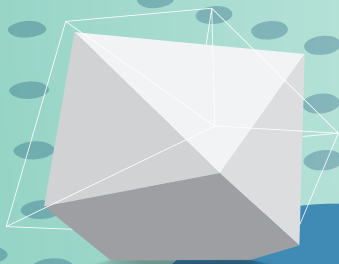
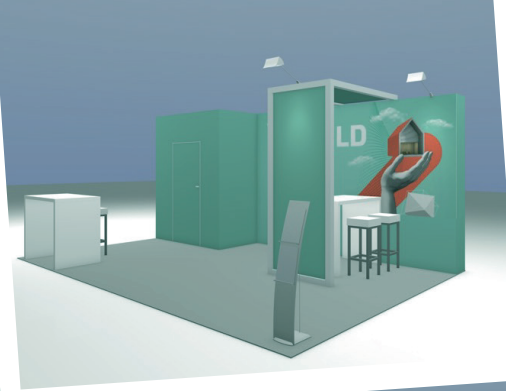
05.-07.03. HVAC-Specialist day



WE BUILD

ENERGIE
SPARMESSE
WELS

BOOK PACKAGES
INCL. STAND
CONSTRUCTION,
STAND SPACE AND
ADDITIONAL
SERVICES!



energiesparmesse.at

AS AN EXHIBITOR YOU ARE OUR MAIN ACTOR

WITH THE BONUS AND SUPERIOR
PACKAGES AT WEBUILD 2025

05.-07.03. HVAC-Specialist day



BONUS VERSION

WE BUILD
ENERGIE
SPARMESSE
WELS

05.-07.03.25
HVAC-Specialist days

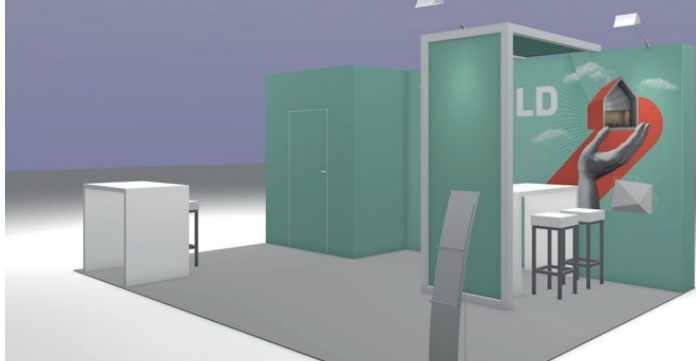


BONUS 1



Bonus 24m² (8x3m)
PENINSULA STAND WITH BUNK
Package price: € 10.500,-
excl. VAT

BONUS 2



Bonus 24m² (8x3m)
PENINSULA STAND WITH BUNK
Package price: € 10.000,-
excl. VAT

EQUIPMENT:

- One-way carpet, ribbed, color of your choice
- Rear and partition walls in aluminum system H=300cm as substructure in stand construction
- 1 pc. hinged door lockable
- LED spotlights per 4m²
- Full-surface flex fabric wall graphics - subjects and print templates in direct consultation
- 2 pcs. bridge tables made of white chipboard, dimensions 120 x 70 x 110cm
- 5 pcs. elegance bar stools
- 1 pc. anodized aluminium brochure stand for DIN A4 brochures
- 1 piece storage shelf
- 1 pc. wardrobe rail

STAND RENTAL FOR THE EXHIBITION STAND

ELECTRICITY FLAT RATE FOR 3 DAYS AND THE ADDITIONAL ELECTRICITY FLAT RATE (2 X 0,5 KW)

ADDITIONAL SERVICES ON TOP:

- **Participation** in the visitors' evening „LONG NIGHT OF INSTALLATION“:
In cooperation with the guild and you, we organize a great **evening event** and invite your trade visitors to a profitable **networking evening!**
- **Free presentation slot in the HVAC trend podium:** Present your products and solutions in our specialist forum!
- **Social media:** Send us your short video and let's inspire even more **potential visitors!**
Let's use our and your performance in the social networks with good content for your **trade fair success!**
- **Floor film** for maximum attention!
Format 600 x 1700 mm or 1700 x 600 mm. incl. production, assembly and disassembly

SUPERIOR VERSION

WE3BUILD
ENERGIE
SPARMESSE
WELS

05.-07.03.25
HVAC-Specialist days



SUPERIOR 1



Superior 40m² (8x5m)
PENINSULA STAND WITH BUNK
Package price: € 14.000,-
excl. VAT

SUPERIOR 2



Superior 40m² (8x5m)
PENINSULA STAND WITH BUNK
Package price: € 13.500,-
excl. VAT

EQUIPMENT:

- One-way carpet, ribbed, color of your choice
- Rear and partition walls in aluminum system H=300cm as substructure in stand construction
- 1 pc. hinged door lockable
- LED spotlights per 4m²
- Full-surface flex fabric wall graphics - subjects and print templates in direct consultation
- 2 pcs. bridge tables made of white chipboard, dimensions 120 x 70 x 110cm
- 5 pcs. elegance bar stools
- 1 Relaxe seating group
- 1 pc. anodized aluminium brochure stand for DIN A4 brochures
- 1 piece storage shelf
- 1 pc. wardrobe rail

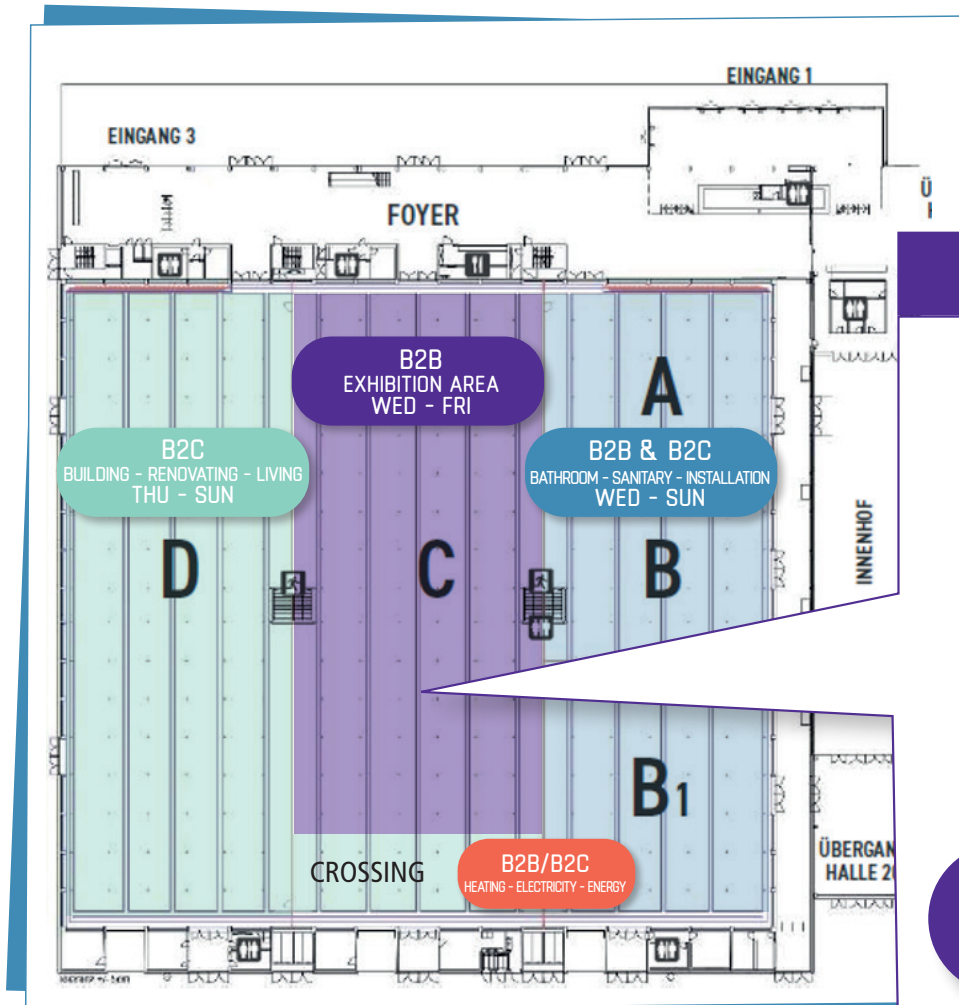
STAND RENTAL FOR THE EXHIBITION STAND

ELECTRICITY FLAT RATE FOR 3 DAYS AND THE ADDITIONAL ELECTRICITY FLAT RATE (2 X 0.5 KW)

ADDITIONAL SERVICES ON TOP:

- **Participation** in the visitors' evening „LONG NIGHT OF INSTALLATION“:
In cooperation with the guild and you, we organize a great **evening event** and invite your trade visitors to a profitable **networking evening!**
- **Free presentation slot in the HVAC trend podium:** Present your products and solutions in our specialist forum!
- **Social media:** Send us your short video and let's inspire even more **potential visitors!**
Let's use our and your performance in the social networks with good content for your **trade fair success!**
- **Floor film** for maximum attention!
Format 600 x 1700 mm or 1700 x 600 mm. incl. production, assembly and disassembly

PLANNING CONCEPT HALL 21 SECTOR C



SEKTOR C

Entrance
Foyer

INDIVIDUAL
STANDS

HVAC-
TRENDPODIUM

PACKAGE STANDS
BONUS & SUPERIOR

CONTACT US AND BECOME PART OF THE
BIGGEST HVAC - EVENT IN AUSTRIA

YOUR TRADE FAIR TEAM

Project management

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Exhibition management

Petra Leingartner
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Project assistance

Doris Kaltenbach
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E-Mail: d.kaltenbach@messe-wels.at

Project assistance

Dipl.-Ing. Sören Wilkens
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E-Mail: s.wilkens@messe-wels.at



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 Phone: +43 (7242) 9392-6664

Messe Wels, DI Sören Wilkens
 mailto: s.wilkens@messe-wels.at
 Phone: +43 (7242) 9392-6688

Client number	<h1>Registration</h1>
Order number <small>(is filled in by the exhibition management)</small>	

CORPORATE BILLING ADDRESS (Company for Accounting /Exhibition Agency)

Company name	
Company register no	VAT identification no
Street/P.O.Box	
Country/postal code/town	E-Mail invoice dispatch
Telephone	E-Mail
Fax	Homepage

CONTACT PERSON

Sole proprietor/CEO Mrs Mr		Date of birth ¹
		Personal-E-Mail
First name	Surname	Mobile phone
Person in charge Mrs Mr		Telephone extension
		Personal-E-Mail
First name	Surname	Mobile phone
Head of	sales or marketing	Telephone extension
Mrs Mr		Personal-E-Mail
First name	Surname	Mobile phone

¹ The date of birth of the proprietor/CEO is absolutely necessary in the case of a sole proprietorship not registered in the company register.

CORRESPONDENCE (if differing)

Company name	
Street/P.O. Box	Country/postal code/town
Contact person Mrs Mr	Telephone
	Personal-E-Mail
First name	Surname
	Mobile phone

ENTRY INEXHIBITOR DIRECTORY (please fill in)

Company / trade name ²	Alphabetical sorting under letter:	<input type="text"/>
Street/P.O.Box		
Country/postal code/town		
Telephone	Fax	
Homepage	E-Mail	

² Only registered companies/brands; subject to change without notice.

Please fill in up to 10 product groups / services according to the enclosed list. Please transmit the filled in product group list with your registration form. (Please fill in)

Exhibition programme : only represented **brand names** or private labels

STAND SPACE

Desired stand space: m length X m depth = m²

Please mark the desired type of stand with a cross:

Indoor row stand (1 side open) (30107)	Indoor peninsula stand (3 sides open) (30116)
Indoor corner stand (2 sides open) (30110)	Outdoor exhibition area (30119)

ATTENTION: The final size and type of stand depend on the individual hall planning. Hall pillars and wall projections are part of the allocated stand spaces and do not qualify for a reduction of the stand rent.

PRICE SCALE FOR STAND SPACES

	Indoor row stand (per m ²)	Indoor corner stand (per m ²)	Indoor peninsula stand (per m ²)	Outdoor exhibition area (per m ²)
up to 30 m ²	EUR 142.00	EUR 144.00	EUR 146.00	EUR 85.00
31 m ² to 60 m ²	EUR 135.00	EUR 137.00	EUR 140.00	EUR 73.00
61 m ² to 90 m ²	EUR 127.00	EUR 129.00	EUR 132.00	EUR 67.00
over 91 m ²	EUR 120.00	EUR 121.00	EUR 124.00	EUR 57.00

The minimum size for stand space is 9 m² (hall) and 12 m² (outdoor area). The minimum rent amounts to EUR 1.278.00 (30104) for halls and EUR 1.145.00 (30105) for outdoor areas. The indicated prices include only floor space and no side and/or rear walls! Separating walls to the adjacent stand are for optical reasons mandatory. The Messe Wels GmbH reserves the right to award the final booth type (row, corner, peninsula, or insula) individually accordingly to the hall planning.

Package stand: please tick the desired package (equipment - see supplement page 2 and 3)			
Package Bonus 1 (24m ² corner stand) (34264)	EUR 10.500,00	Package Superior 1 (40m ² corner stand) (34266)	EUR 14.000,00
Package Bonus 2 (24m ² peninsula stand) (34265)	EUR 10.000,00	Package Superior 2 (40m ² peninsula stand) (34267)	EUR 13.500,00

ADDITIONAL CHARGES (obligatory)

Registration fee (30001)	EUR 98.00	The marketing fee optimizes your trade fair presence in terms of advertising before, during and after the trade fair, digital and analogue. Your logo is always included automatically in the online presence. You design your online presence! Full access to online advertising materials, company listing in the official exhibitor directory as well as various printed and electronic advertising materials for their own Promotional activities. Furthermore, this package includes a contingent of free Exhibitor passes and parking tickets as well a WLAN access. An advance payment must be made for the operating costs, which will be offset against your actual expenses. Any credits will be transferred back to you after the end of the fair. For exhibitors outside of Europe, an advance payment of operating costs including a processing fee of EUR 500.00 will be charged.
Marketing fee (3082150)	EUR 369.00	
Advance payment of operating costs (3048)	EUR 400.00	

ADVERTISING MEASURES

Logo presence in the print overview map	Logo presence in the hall plan with arrow reference to your trade fair stand
Yes, I would like a logo at a price of EUR 146.00 (30819)	Yes, I would like a logo at a price of EUR 375.00 (308072)

Please send your logo in printable resolution under the title „print“ to logowerbung@messe-wels.at, deadline: **January 20th, 2025**. The prices listed are excluding value added tax (20%) and advertising fee (5%). Logos booked in the printed exhibition catalog, which have not arrived at Messe Wels within the deadline, cannot be included in the printed version. The costs will still be charged accordingly to the booking.

FAIR INSURANCE

Have you already concluded a valid fair insurance? Please consider the necessity of a fair insurance for your stand or your exhibited goods. You may also conclude a fair insurance by using the order form of the service booklet of Messe Wels

INFORMATION

A contract fee of 1 % on the incurring stand fee according to § 3 of the Fees Act 1957 as well as an advertising tax of 5 % on the marketing fee according to § 1 item 2 of the Advertising Tax Act are to be paid together with the stand rent. The indicated prices are subject to value added tax (20 %). The applicable exhibition regulations of Messe Wels which are legally binding in their entirety are enclosed and can be downloaded at www.messe-wels.at under "General Terms and Conditions". The place of jurisdiction and fulfillment is Wels/Austria. The law of Austria is valid with the exception of the UN law of purchase. All additional services can be ordered in the service booklet which will be handed over to you after the stand allocation.

Place, date, company stamp

Name in capital letters

Legally valid signature

NOTE (to be completed by the exhibition management)

Outdoor area /hall no.	Stand no.	Stand type	L x W	m ²
Note				



Messe Wels, Doris Kaltenbach
 mailto: d.kaltenbach@messe-wels.at
 Phone: +43 (7242) 9392-6664

Messe Wels, DI Sören Wilkens
 mailto: s.wilkens@messe-wels.at
 Phone: +43 (7242) 9392-6688

Client number
Order number
(is filled in by the exhibition management)

Registration

for co-exhibitors

ONLY VALID IN COMBINATION WITH THE REGISTRATION OF THE MAIN EXHIBITOR (PAGES 1 AND 2)

MAIN EXHIBITOR

Company name	
Street/P.O.Box	
Country/postal code/town	

CO EXHIBITOR

Company name	
Contact person	Mobile phone
Street/P.O.Box	Country/postal code/town
Telephone	E-Mail
Fax	Homepage

ENTRY IN EXHIBITOR DIRECTORY (please fill in)

<p>Please fill in up to 10 product groups according / services to the enclosed list. Please transmit the filled in product group list with your registration form. (Please fill in)</p>
<p>Exhibition programme : only represented brand names or private labels</p>

ADVERTISING MEASURES

Logo presence in the print overview map	Logo presence in the hall plan with arrow reference to your trade fair stand
Yes, I would like a logo at a price of EUR 146.00 (30819)	Yes, I would like a logo at a price of EUR 375.00 (308072)

Please send your logo in printable resolution under the title „print“ to logowerbung@messe-wels.at, **deadline: January 20th, 2025**. The prices listed are excluding value added tax (20%) and advertising fee (5%). Logos booked in the printed exhibition catalog, which have not arrived at Messe Wels within the deadline, cannot be included in the printed version. The costs will still be charged accordingly to the booking.

FEE AND INFORMATION

A co-exhibitor fee to the amount of € 510.00 (art. 3049) including an exhibitor pass and exclusive of marketing contribution| Basic DIGITAL+ and registration fee is charged per co-exhibitor to the main exhibitor. A contract fee of 1 % on the incurring stand fee according to § 3 of the Fees Act 1957 as well as an advertising tax of 5 % on the marketing fee according to § 1 item 2 of the Advertising Tax Act is to be paid. The indicated prices are subject to value added tax (20 %). The applicable exhibition regulations of Messe Wels which are legally binding in their entirety are enclosed and can be downloaded at www.messe-wels.at under "General Terms and Conditions". The place of jurisdiction and fulfilment is Wels/Austria. The law of Austria is valid with the exception of the UN law of purchase.

SIGNATURE OF THE MAIN EXHIBITOR

Place, date, company stamp

Name in capitals

Legally valid signature

PRODUCT GROUP LIST WEBUILD

Max. 10 product groups can be selected!

WEBUILD
ENERGIE
SPARMESSE
WELS

Which products or services do you offer? Please select up to ten of those, otherwise no entry can be made in the product list of the exhibitor directory. The product group list is part of the registration form.

Alarm

alarm systems

Balconies

balconies

Boilers

Boiler for pellets
Boiler for wood chips
Boilers for gas
Boilers for logs
Boilers for oil
Heating appliances

Building

Builder, master builder
Building supplies
Deep drilling
Earthworks
Extraction systems
Formwork elements
Ladders, scaffolding
Master builder work
Plexiglas
Timber construction, carpentry
Well construction

Building materials

Adhesives
Airtightness systems
Bricks
Building materials
Clay
Facades, cladding, panels, elements
Flat roof waterproofing
Glazing, glass production
Insulation materials
Plastering
screed
Seals
Shafts, accessories
Surface protection
Vapor barrier tapes

Building materials / Insulation

Full thermal insulation
Hemp insulation
Impact sound insulation systems
Insulation boards, insulation systems
Insulation materials
Painting, coating
Sheep's wool insulation
Thermal insulation, thermal insulation systems

Building Services

Building services
Drainage systems, drainage pipes

Electrical installations, planning, materials
Heating installations, planning, material
House drainage
Water supply
Water supply and disposal

Chimneys

Chimney flue, chimney renovation
Plastic, ceramic chimney
Stainless steel chimney

Cleaning

Cleaning supplies
Cleaning systems, machines
Washing machines and systems

Communication

Intercom systems
Telecommunications, accessories

Consulting

Advice/information
Building biology
Building consultancy
Building thermography (thermal imaging)
Climate and environmental consulting
Clubs, associations, consortiums, organizations
Energy consulting, promotion
Energy supply
Financial services, financing, capital formation
Funding opportunities, loans
Insurance, insurance consulting
Municipal services
Planning office
Research, development, training
Security consulting, systems
Training, further training

Dehumidification

Dehumidifiers
Wall drying

Domestic appliances

Lawn mowers, robots

Doors

Door fittings
Doors, door seals, door openers
Folding elements
Interior doors, front doors

Electrics

batteries
Battery charging systems
Consumer electronics
Household and electrical appliances
Light switches and systems
mart home solutions

PRODUCT GROUP LIST WEBUILD

Max. 10 product groups can be selected!

WEBUILD
ENERGIE
SPARMESSE
WELS

Which products or services do you offer? Please select up to ten of those, otherwise no entry can be made in the product list of the exhibitor directory. The product group list is part of the registration form.

Energy distribution and storage

Energy storage systems

Environment

Electro-smog, fine dust pollution, cell phone radiation
Environmental technology
Rainwater utilization
Sewage treatment plants
Small sewage treatment plants
Waste disposal, recycling, composting

Fences

Fences, enclosures

Floors

Floor coverings, floor coatings, floor coverings
Floors, flooring systems, accessories
Wood, parquet floors
WPC floorboards, decking boards

Food

Coffee, tea and accessories
Food, drinks, confectionery
Wine, sparkling wine, spirits, beer

Fuels

Fuels
pellets
Wood chips

Furnaces

Brick kilns
Cast iron stoves
Continuous firing furnaces
Hot air stoves
Soapstone stoves
Stoves, ovens, accessories
Tiled stoves, tiles, stoves

Garages

Carports
Prefabricated garages, garages

Garden

garden
Garden accessories
Garden furniture
Irrigation systems
Lawn mowers, robots
Wood in the garden

Garden design

Children's play equipment
Garden and landscape design
Garden maintenance and services
Garden sheds, gazebos
Greenhouses, glasshouses, cold frames
Raised beds, bed design
Swimming pond construction, accessories

Swimming pools, pool enclosures, swimming pool technology
Winter gardens

Gates

Garage doors, industrial doors
Gates, operators, tracks, roller shutters
Sectional doors, up-and-over doors

Handcraft

Blacksmiths
Stucco work

Health

Beauty, cosmetics, natural cosmetics

Heating

Ceiling heating system
Central heating
Condensing technology, condensing boilers
Direct heating
District heating
Electric heating, storage heaters, fireplaces
Energy grain heating
Energy saving program for heating
Floor and wall heating
Flue gas extraction systems
Flue gas measurement
Flue gas scrubbing system
Gas heating systems
Heat exchangers
Heat recovery, heat recovery
Heat transfer fluids
Heat transfer, release and distribution systems
Heating circulation pumps
Heating controllers, heating saving programs, heating thermostats
Heating elements
Heating renovation
Heating skirting boards
Heating systems
Heating water, heating water treatment
Infrared heating
Oil heating
Oil tanks
Radiators, accessories
Radiators, fittings
Solid fuel heating
Storage heating, stratified storage tanks, storage devices
Storage room filling
Stoves, cladding, accessories
Surface heating systems
Whole house heating
Wood gasifier

Household technology

Central vacuum cleaning systems
Ironing systems, sewing machines

PRODUCT GROUP LIST WEBUILD

Max. 10 product groups can be selected!

WEBUILD
ENERGIE
SPARMESSE
WELS

Which products or services do you offer? Please select up to ten of those, otherwise no entry can be made in the product list of the exhibitor directory. The product group list is part of the registration form.

Laundry disposal systems
Telescopic rods

Hydraulics

Hydraulic equipment and accessories
Hydraulics

Insect protection

Fly screens, insect screens

Installation technology

Copper connection technology
Fittings
Pipe ducts
PVC pipes, piping systems
Water installations, material, planning

Interior Decoration

Ceiling and wall systems, cladding
Cotton plaster
Interior finishing
Interior finishing panels
Paints, painting
Stairs, banisters, staircases, cladding
Wall cladding
Wooden ceilings, wooden modules

Interior fittings

Bathroom fittings, furniture
Beds, mattresses, sleeping systems
Carpets, curtains
Doormats, entrance mats
Furniture, interior design
Home office, office furniture
Interior design, decoration
kitchens
Lighting fixtures
Living room design
Renovation of furniture, stairs and staircases
Upholstered furniture
Waterbeds

IT

Building physics, energy, sound
Building software
CAD SOFTWARE
Communication technology
Geographical information systems (GIS)
IT hardware and software
Mobile computing
Online services
Project management, controlling
Statics, structural engineering, surveying

Lighting technology

LED
Light sources
Lighting technology

Metal construction

Metal construction, metalworking

Stainless steel work, containers

Newspapers, media

Publishers, magazines, specialist books

Power stations

Small hydroelectric power stations

Precast parts

Brick ceilings
Ceilings, slabs
Concrete, prefabricated parts
Hall construction
Prefabricated stairs, ceilings, cellars, walls

Pumps

Irrigation technology, drip irrigation, pump and filter technology
Waste water pumps and purification systems
Water pumps
Water pumps

Real estate

Brick houses
Ecological wooden houses
Houses/prefabricated houses/halls
Passive/low/low-energy house
Real estate
Real estate, real estate agents
Tiny house
Wooden, solid wood, log houses

Refurbishment

Fire damage restoration
Mold removal
Refurbishment
Refurbishment of facades
Refurbishment of living space
Renovation of old buildings
Water damage restoration

Regulation technology

Measurement and control technology

Renewable energies

Biogas plants and accessories
Biomass heating systems
Combined heat and power plants and cogeneration (CHP/CHP)
Drive technology for biomass heating systems
Fuel cells
Geothermal energy
Geothermal energy
Geothermal probes, accessories
heat pumps
inverters
Mounting systems for photovoltaic systems
Pellet stoves, pellet systems
Photovoltaics
Renewable energy
Solar boilers
Solar collectors
Solar installation, modules, control, systems, tubes

PRODUCT GROUP LIST WEBUILD

Max. 10 product groups can be selected!

WEBUILD
ENERGIE
SPARMESSE
WELS

Which products or services do you offer? Please select up to ten of those, otherwise no entry can be made in the product list of the exhibitor directory. The product group list is part of the registration form.

Solar thermal energy
Wind energy
Wood chip heating and transportation

Roof

Canopies
Gutters
Roof shingles
Roof tiles, tiles, shutter tiles
Roof, attic
Roofing, roofing systems
Tinsmith work

Safety

access systems
Building security
Burglary and theft protection systems
Control and monitoring systems
Fire protection
Fire protection doors, flaps, glass
Lightning protection
Mechanical security technology
Security windows and doors
Smoke and fire detection systems
video surveillance

Sanitary

Bathroom fittings, bathroom accessories
Bathtubs
Industrial fittings
Instantaneous water heaters
Sanitary ceramics
Sanitary equipment, products
Showers, shower trays, shower enclosures
Steam bath, steam cabins
Taps and fittings
Tiles, tiles, ceramics
Washbasins
WC facilities

Stones

Floor and terrace slabs
gabions
Natural stone carpet
Natural stone, paving stones
Planting stones
Stone care
Stonemasonry, stone construction

Sun protection

Awnings, patio roofing
Blinds, blind controls
Roller shutters
Sun canopies, awnings
Sun protection, film
Venetian blinds

Tools, workshop and factory equipment

Construction equipment
Cordless power tools
Drills

Grinders, grinding machines
High-pressure cleaners
Installation tools
Steam cleaners
tools, tools

Vehicles, Accessories

Electric charging points and charging stations
Electric vehicles, bicycles
Electromobility
Gas engines
Trailers, vans, transport aid, small transport
Vehicle construction, equipment

Ventilation technology

Residential ventilation
Ventilation systems, fans
Ventilation, ventilation technology

Water

Domestic wells, covers
Drinking water treatment/ hygiene
Sewage technology
Water filters
Water preparation, treatment, supply
Water softeners
Water storage tanks

Wellness

Functional wellness furniture
Infrared, heat cabins, solariums
Massage devices, massage furniture
sauna
Wellness facilities
Whirlpools, massage baths, bubble baths

Windows

Roof windows
Window renovation
Window seals
Window sills
Windows - wood/aluminum/plastic

Woodworking

Carpentry work
Chippers, splitters
Wood information, treatment and processing, wood preservation
Woodworking machines

- 01. Scope:** The General Conditions of Participation shall apply to all rental agreements between the Messe Wels GmbH (MW) and the exhibitor as contractual partner, which are concluded within the framework of participation as an exhibitor at exhibitions in which MW acts as the event organiser.
- 02. Registration:** Registration as an exhibitor at the exhibition shall be done in writing using a registration form provided by MW. With the company's signature on the registration, the exhibitor places a binding and irrevocable tender to participate in the exhibition. Provisos, cancellations, supplements and amendments made in the registration form and in the Conditions of Participation shall be redundant. With registration, the exhibitor shall accept the General Conditions of Participation. There shall be no legal claim to conclusion of a contract and participation at the exhibition on the part of the exhibitor. MW shall reserve the right to reject registrations. Reasons for rejection may be: The exhibitor has not settled obligations from earlier events or legal transactions. In the past the exhibitor has violated the provisions of the Conditions of Participation or other legal provisions. The registered products and services contravene the topic of the exhibition or are not considered suitable for other reasons by MW or they contradict other legal provisions and interests.
- 03. Allocation of stand position:** With the confirmation of contract, the exhibitor shall be allocated a stand position, which is specified on the enclosed plan. (Confirmation of stand position). MW shall be entitled to move or close the entrances and exits to the exhibition site as well as the halls and to carry out other physical alterations. After conclusion of contract, MW can change the overall exhibition space of the exhibitor in relation to its position, type, dimensions and size should this be necessary for security reasons, the public order or because other exhibitors are admitted to the exhibition or because changes to allocated positions are necessary for a more efficient utilisation of the rooms and areas. However, such subsequent changes may not exceed what is reasonable for the exhibitor. MW is entitled to change the stand dimensions by a difference of +/- 15% of the confirmed stand position and to change the stand rental fee to the same extent.
- 04. Co-exhibitors, sub-exhibitors:** The co- or sub-exhibitor shall be someone who is present with their own staff and/or offering at the stand of an exhibitor (main tenant). The participation of sub-exhibitors shall only be admissible if they have been registered and approved by MW. A fee must be paid for sub-exhibitors. This approval shall not give rise to any legal relationship between MW and the sub-exhibitor. The same terms shall apply analogously for sub-exhibitors as for exhibitors. The main exhibitor must ensure that this is the case and shall be liable with regard to this vis-à-vis MW.
- 05. Payment conditions:** The exhibitor shall receive an invoice of all ordered and binding services provided in the course of registration. This invoice shall be immediately payable, and payment is the premise for obtaining the exhibition space and the issue of exhibition passes, parking tickets and the like. Additional services can be ordered by the exhibitor in line with the service documents of MW (e.g. advertising services, IT equipment, stand constructions). These shall be invoiced separately, whereby due prepayment may include but is not limited to consumables such as energy, water etc. In general, MW shall be entitled to refuse the exhibitor the due services until the exhibitor has settled their financial obligations towards MW – also those dating from earlier events. To secure claims arising from the contractual relationship, MW shall reserve the right to assert the statutory tenant lien. MW shall assume no liability for damages to retained objects. Should the exhibitor wish an invoice to be changed because the name, the legal form or the address has changed, a payment of €50.00 shall be due for each invoice amendment. This shall also apply to corrections to the value-added tax of foreign companies. If a third party is specified as the invoice recipient, this does not release the exhibitor from their payment obligation. If an invoice is not paid by the invoice recipient, MW will take legal action against the contractual partner. The conditions of payment and due dates of the original invoice shall continue to apply. MW shall be entitled to invoice the exhibitor electronically.
- 06. Termination of contract:** If the implementation of the trade fair is prohibited by the authorities due to a legal regulation concerning COVID-19, the exhibitor shall not incur any costs in connection with the stand registration. Exceptions to this are custom-made stand constructions, advertising services/advertising materials whose production has been expressly approved by the exhibitor. If the exhibitor is demonstrably unable to participate in the fair due to a legal travel restriction or associated quarantine regulations, no cancellation costs

- will be incurred. An infection or personal quarantine of the exhibitor or his staff due to COVID-19 does not constitute a reason for cancellation. The exhibitor shall have no right to withdraw from the contract apart from the statutory rights of withdrawal. The exhibitor shall have no right to change the exhibition space which they have already rented and in particular no right to decrease the area. Should the exhibitor cancel their participation in the exhibition, then MW shall be entitled to otherwise dispose of the rental area regardless of whether the exhibitor has a right of withdrawal or not. Should the exhibitor withdraw from the contract, they shall undertake to pay until eight weeks prior to the event a forfeit in the amount of 40% of the invoice which was sent with confirmation of the location of the stand. In the event of withdrawal at a later date, 100% is payable. Should registration not have been withdrawn pursuant to point 1 by 8 weeks prior to the event and no invoice of all the ordered and binding services pursuant to point 5 was issued, then the forfeit shall be calculated in accordance with the ordered and binding services pursuant to the registration form. If the exhibitor has not occupied the exhibition stand by 12 pm of the final set-up day and MW has not been informed by the exhibitor of the start of setting up, then MW can terminate the contractual relationship with immediate effect. MW shall be entitled to terminate the contract if restructuring and bankruptcy proceedings were initiated and participation at the exhibition was not confirmed in writing by the authorised party within 4 weeks, at the latest 8 weeks, before the start of the exhibition. Should the exhibitor not pay outstanding debts pursuant to the point Payment conditions, the exhibitor shall have violated a duty to respect the rights, legally protected rights and interests in particular of MW. MW shall be entitled in these cases to claim, as compensation, 100% of the invoice amount of the confirmation of location of the stand.
- 07. Warranty, complaint:** Potential defects of the rental shall be immediately reported in writing to MW at the latest before the start of the exhibition, so that MW can remedy these defects. Complaints at a later date cannot be taken into consideration and shall not lead to claims against MW.
 - 08. Liability and compensation:** MW shall not be liable for any damages and losses to the goods brought to the exhibition by the exhibitor or to the stand furnishings. With regard to this, it is irrelevant whether the damages and losses occurred before, during or after the exhibition. The exhibitor has an increased duty of care for the safety of their goods during the setting up or dismantling of the stand as well as during the exhibition and outside the opening hours of the exhibition. In particular, exhibited objects which are valuable and can be easily moved must be secured during presentation and stored at the exhibitor's own risk. The same shall apply to the exhibitors' vehicles parked on the grounds of MW. The exhibitor shall be liable for all personal, property and other damages which are caused in the course of their participation on the grounds of Messe Wels. MW shall assume no liability for false entries in the exhibition catalogue or other types of printed materials. Should it be necessary for MW to change the date or location of the event for whatever reason - in particular due to the COVID-19 pandemic - the exhibitor shall have no right to claim compensation or withdraw from the contract. If it is not possible to hold the event due to force majeure, then MW can, as compensation for costs incurred, invoice for 25% of the services ordered pursuant to point 5. This does not apply in case of cancellation due to COVID-19.
 - 09. Insurance:** MW expressly points out that goods and materials brought by the exhibitor are not insured by MW and that there is no obligation on the part of MW to do so. Each exhibitor shall be obliged to conclude their own exhibition insurance policy to cover such risks. This can be ordered via the service documents of MW.
 - 10. Surveillance:** MW shall provide general surveillance of the hall and the grounds during the exhibition event. There shall be no legal right to surveillance of a specific stand and/or guarding from theft. This must be ordered separately from MW.
 - 11. Stand supervision:** The exhibitor undertakes to open the exhibition stand in accordance with the opening hours and staff it with competent staff. In the event of failure to comply with this requirement and the stand being left unattended, MW shall be entitled to charge a fine of € 700.00.
 - 12. Exhibition passes/parking tickets:** Each exhibitor shall receive a certain number of exhibitor passes and parking tickets corresponding to the size of the stand. Additional numbers can be ordered for a fee.
 - 13. Taking photos, filming:** MW shall be entitled to have photographs taken and films made of the events of the exhibition, the stands and the exhibited goods and to use them for advertising purposes or general press publications.

- 14. Data protection:** The exhibitor shall grant their explicit consent to publishing the data they disclosed to MW for the purpose of advertising the event.
- 15. Advertising measures during the exhibition:** As a matter of principle, advertising measures shall only be permitted at the exhibitor's own exhibition stand. Advertising for unregistered companies and products shall be prohibited. As is advertising for any kind of other events with a comparable exhibition theme as well as the laying out and distribution of trade journals which contain advertising for comparable events. MW offers additional advertising forms outside the exhibition stand (external advertising and the like). These can be ordered for a fee. Surveys outside the exhibition stand shall not be permitted.
- 16. Exhibition sale:** The direct sale of products and services registered on the registration form to exhibition visitors shall be permitted. Other products or services, in particular gastronomic services, require a separate permit. All products and services must be labelled in accordance with the Austrian Price Labelling Act (PrAG). MW shall have the right to prohibit the sale of non-registered products. The provision of free catering at the exhibition stand to exhibition visitors for the purpose of customer care shall be permitted.
- 17. Stand receptions/noise/product presentations/stand supervision:** Functions at the exhibitor's own stand after the close of the exhibition must be registered with MW three weeks before the start of the exhibition at the latest; they require a permit and are subject to a fee. Functions may be held from 6pm until 10.30pm. Musical performances shall be permitted from 6pm; the volume may not exceed a level of 70 dB at the boundary of the exhibition stand. The provisions of the written approval of MW shall apply. The exhibitor shall exercise consideration for other exhibitors when giving general product presentations at the exhibition stand; the volume may not exceed 70 dB at the boundary of the exhibition stand. Any demonstrations or operation of machines, stoves, etc. shall be conducted in compliance with the applicable safety requirements. The exhibitor undertakes to participate in the exhibition and to staff the exhibition stand with competent staff throughout the hours of opening.
- 18. Stand construction, stand design, suspensions:** The rented stand areas shall be handed over without partitions and other fixtures. Stand plans with a construction height of over 3 metres or built over two storeys must be submitted to and approved by MW 2 months prior to the start of the event. With regard to two-storey constructions, 50% of the stand rent will be calculated for the area of the storey. The official requirements with regard to escape routes and sprinkler systems must be adhered to. The costs of this shall be borne by the exhibitor. The sides of the stand facing the neighbour must be kept neutral, white, clean and free of installations above a height of 2.5 metres. It is obligatory to erect a boundary wall to the neighbouring stand which shall be at least 2.5 metres high. These walls can be ordered through MW/WeDesign. An appropriate distance must be maintained with regard to advertising media placed in the direction of the direct neighbours. The erection of closed walls shall be permitted if these do not take up more than 70% of the respective side of the stand, otherwise approval by MW must be obtained. This provision shall not apply if the walls are at least 2 metres from the exhibitor's own stand boundary or are not higher than 1.2 metres. Building over or decorating the exhibition aisles shall not be permitted and shall require approval by MW in special cases. As a matter of principle, decorating the aisles shall not be permitted – the laying of different-coloured carpets or similar measures may in exceptional cases be permitted by MW. The mechanical attachment of objects to floors, walls and hall decorations shall not be permitted. Decorations and the like which contravene the style and content of the exhibition must be changed or removed by order of MW. Suspensions can only be made at the designated suspension points in halls 19, 20, 21.
- 19. Suspensions:** For safety and liability reasons, ceiling suspensions can only be manufactured by MW and must be ordered separately. In the event of non-compliance, other suspensions, which have been mounted, will be disassembled at the expense of the exhibitor or respectively an expert opinion from a static engineer must be submitted by the exhibitor. In the event of non-compliance with stand construction and stand design guidelines, the exhibitor must create at their own expense a state in compliance with the contract. MW shall be entitled to instigate these changes at the expense of the exhibitor.
- 20. Outside area, tents:** Approval from the technical direction of MW shall be required for the mooring of tents, guys, flagpoles or the like in the outside area. The available supply lines in the ground pursuant to the plans must be taken into consideration. Tents must be erected and operated in accordance with the Austrian ÖNORM EN 13782 version: 2015-06-01 „Temporary structure - Tents - Safety“. The inspection log book (tent book) must be kept at the event location and must be presented upon request to the authority. The correct erection of the tent system must be confirmed by an authorised specialist (civil engineer or certified tent master). The inspection results and/or proof must be kept ready and presented upon request. MW shall not be obliged to keep the exhibition grounds free of snow. Stand plans in the outside area with a construction height of over 5 metres or built over two storeys must be submitted to and approved by MW 2 months prior to the start of the event. The height of constructions in mobile halls is structurally limited to 2.5 metres. The maximum floor load is 500 kg/m². Higher superstructures shall require approval.
- 21. Technical stand equipment:** Power, water, light, compressed air and data connections shall be exclusively created by MW and must be ordered from MW. Operation of the exhibitor's own Wi-Fi network at the exhibition stand shall require the consent of MW. Independent intervention in or handling of the supply networks of MW shall be strictly forbidden. MW shall assume no liability for damages caused by performance fluctuations, interruptions by the provider, force majeure or official measures.
- 22. Setting-up and dismantling times:** The times for setting up and dismantling shall be announced by MW for each event. Should the times be exceeded, MW shall be entitled to invoice for the costs incurred. Should the dismantling times be exceeded, MW shall be entitled to return the stand location to its original condition at the expense of the exhibitor. A premature, even partial dismantling of the exhibition stand during opening hours shall be expressly forbidden. Under no circumstances shall it be allowed to commence dismantling of the exhibition stand prior to the official end of the event. In the event of violation, MW shall be entitled to charge a forfeit of € 700.00.
- 23. Cleaning:** MW shall provide the cleaning of the exhibition grounds and hall aisles. Residual waste shall be exclusively disposed of using the containers and garbage bags provided by MW. MW shall reserve the right to charge a fee for waste disposal. The exhibitor is responsible for cleaning the rented stand area, which shall only be permitted outside opening hours. In the event of non-compliance with these provisions, MW shall be entitled to invoice for the costs incurred. Stand components, carpets, products or the like which are left at the end of the exhibition shall be disposed of by MW for a fee.
- 24. Driving on the exhibition grounds, parking:** It shall be permitted to drive with all types of vehicles and at one's own risk only in the marked areas and car parks on the exhibition grounds. Entry to the exhibition grounds for exhibitors and their employees shall only be permitted with a valid pass. It shall not be permitted to drive on the exhibition grounds during the event. MW may make exceptions to this and grant a corresponding entry authorisation. MW shall be entitled to charge an entry deposit for temporary entry authorisations, also during setting-up and dismantling times, in order to limit the maximum stay and thus enable smooth setting up and dismantling operations. If the deadline is exceeded, the deposit shall be forfeited. Camper vans and caravans may only park on the exhibition grounds with the approval of MW. No vehicles over 3.5t and containers, boxes or any kind of empties may be placed on the grounds during the exhibition's opening hours. MW shall be entitled to remove these at the expense of the owner.
- 25. Exhibition haulier:** The haulier commissioned by the Messe Wels shall exercise sole haulage rights on the exhibition grounds. Haulage services within the exhibition grounds may only be ordered from them.
- 26. Place of jurisdiction, severability clause, fees:** The place of jurisdiction and performance shall be Wels. The exhibitor shall bear the fees and taxes associated with the rental agreement. Should individual terms of these terms and conditions become partially or fully ineffective or should there be a gap in them, then this shall not affect the validity of the other terms. Any such term should be replaced by a suitable provision that comes closest to what the contractual partners would have wanted. Both contractual partners shall waive the right to rescind for lesion beyond moiety pursuant to ABGB [Austrian Civil Code] section 934.